

HRM 7107	Career Planning and Management	2
HRM 7108	Leadership and Interpersonal Dynamics	2
	<b>Credit Units</b>	<b>16</b>
<b>Semester II</b>		
HRM 7201	Strategic Management	2
HRM 7202	Labour Law	2
HRM 7203	Human Resource Competence Profiling	3
HRM 7204	Human Resource Forecasting & Planning	3
<b>Electives (any three)</b>		
HRM 7205	Compensation and Reward Systems	2

HRM 7206	Training and Development	2
HRM 7207	Human Behaviour at work	2
HRM 7208	Result Oriented Management	2
	<b>Credit Units</b>	<b>16</b>
<b>Recess Semester</b>		
HRM 7301	Human Resource Information Systems	3
HRM 7302	Research Methodology	0
	<b>Credit Units</b>	<b>3</b>
<b>Year II: Semester I and II</b>		
HRM 8101	Dissertation/Project	

## MASTER DEGREE IN BUSINESS ADMINISTRATION (MBA)

### Objectives

This programme is intended to:

- Enhance the knowledge of staff of Academic Faculties and Research Departments in Business Management.
- Enhance the research competencies of the staff of academic faculties and research departments.
- To increase the number of trained people in the area of business researchers and trainers in the country.
- Avail an opportunity to aspiring managers to acquire the formal professional management degrees.

### Programme Structure

The course is proposed to have duration of four (4) semesters each of seventeen (17) weeks in the evening.

### Structure

**Part I:** Compulsory courses in Semester I and II and two electives from any one option in Semester II

**Part II:** Compulsory courses and three electives in Semester I and a dissertation in semester II

### PART I

<b>Year I: Semester I (All courses are core)</b>		<b>CU</b>
MGT 7101	General Management	3
MGT 7102	Human Resource Management	3
FIN 7103	Financial Accounting	3
MRK 7104	Marketing Management	2
FIN 7105	Business Econ & Environment	2
FIN 7106	Stat for Bus Dec Making	2
BUC 7107	Bus Comp Applications (Aud)	
	<b>Credit Units</b>	<b>15</b>
<b>Semester II</b>		
<b>Compulsory Courses</b>		
FIN 7201	Management Accounting	3
MGT 7203	Operations Management	2
MGT 7214	Organisational Behaviour	2
BUC 7211	Systems Analysis & Design	2
FIN 7212	Legal Framework of Business	3
MGT 7210	Financial Management	3
	<b>Credit Units</b>	<b>15</b>
<b>Recess Semester</b>		
BUC 7314	E-Business	3
MGT 7315	Business Communication	3
MGT 7313	Research Methods	3
	<b>Credit Units</b>	<b>9</b>

## PART II

<b>Year II: Semester I</b>		
MGT 8102	Organizational Development	2
MGT 8124	Corporate Strategy	2
<b>Electives (Any four for all options)</b>		
<b>Option A: Accounting &amp; Finance</b>		
FIN 8125	Financial Markets	3
FIN 8126	Mgt. of Financial Institutions	3
FIN 8127	International Accounting	3
FIN 8128	International Business Finance	3
FIN 8105	Financial Decision Analysis	3
FIN 8106	Investment Management	3
FIN 8107	Financial Reporting	3
FIN 8108	Accounting Theory	3
<b>Credit Units</b>		<b>16</b>
<b>Option B: Marketing</b>		
MRK 8129	Sales Force Management	3
MRK 8130	Advertising Management	3
MRK 8131	Quant. Methods in Marketing	3
MRK 8132	Marketing Research	3
MRK 8133	Industrial Marketing	3
MRK 8109	International Marketing	3
MRK 8110	Retail Strategy	3
MRK 8111	Consumer Behaviour	3
<b>Credit Units</b>		<b>16</b>
<b>Option C: SME (Small and Medium Enterprise Management)</b>		
MGT 8134	Advanced Innovation	3
MGT 8135	New Enterprise Mgt	3
MRK 8136	Marketing in Small Bus	3
MGT 8137	Production in Small Business	3
MGT 8112	Small Business Management	3
MGT 8113	Entrepreneurship Development	3
FIN 8114	Finance for Small Business	3
<b>Credit Units</b>		<b>16</b>
<b>Option D: Behavioural Science</b>		
MGT 8138	Career Management	3
MGT 8139	Leadership & Inter Dyn	3
MGT 8140	Human Behaviour at work	3
MGT 8141	Advanced Human Res. Mgt	3
MGT 8115	Industrial Relations	3

MGT 8116	Industrial Psychology	3
MGT 8117	Wages & Salary Admin	3
<b>Credit Units</b>		<b>16</b>
<b>Option E: Public Service Management</b>		
MGT 8142	Advanced Strategic Mgt in Public Svce	3
MGT 8143	Quality & Production of Services	3
MRK 8144	Mark of Services & Public Relations	3
FIN 8118	Public Service Sector Structure	3
FIN 8119	Policy Making in the Public Sector	3
FIN 8120	Public Sector Accounting & Finance	3
<b>Credit Units</b>		<b>16</b>
<b>Option F: Project Management</b>		
MGT 8123	Project Implementation	3
MGT 8146	Project Supplies & Logistics Mgt	3
BUC 8147	ICT & Project Management	3
MGT 8122	Project Planning & Design	3
MGT 8145	Project Risk Management	3
<b>Credit Units</b>		<b>15</b>
<b>Semester II</b>		
MGT 8223	Change Mgt, Creativity & Innovation	3
MGT 8204	Regional Coop & Opportunity	2
MGT 8224	Project /Dissertation	
<b>Credit Units</b>		<b>5</b>