

MASTERS OF BUSINESS ADMINISTRATION – MODULAR/WEEKEND

Aim and Objectives

The MBA(modular/weekend) is designed to develop people with specialized knowledge in business management in the country.

Specific Objectives

The specific objectives of the MBA(modular/weekend) programmes are as follows:-

- To widen opportunity for management training in the country and avail it to aspiring persons consistent with the legal mandate of the School.
- To adopt a pedagogical approach which meets the needs of working people and thereby avail them opportunity to learn.
- To give students a solid foundation in the areas and issues that will prepare them for a successful business career.
- To increase the management cadre in the country at a reasonable cost.
- To facilitate franchising of Makerere University degrees.

YEAR 1		CU
MODULE I		
MBA7101	General Management	3
MBA7102	Human Resource Management	3
MBA7103	Financial Management	3
		9
MODULE II		
MBA7104	Marketing Management	3
MBA7105	Business Economics & Environment	3
MBA7106	Statistics for Bus. Decision Makers	3
		9
MODULE III		
MBA8104	Management Accounting	3
MBA7302	Business Communication	3
MBA8103	Corporate Strategy	3
	Total	9
MODULE IV		
MBA7209	Organizational Behavior	3

MBA7211	Financial Accounting	3
MBA7210	Systems Analysis & Design	3
	Total	9
MODULE V		
MBA7212	Legal Framework of Business	3
MBA8101	Organizational Development	3
MBA8201	Creativity & Innovation	2
MGT8888	Seminar Series	2
	Total	10
MODULE VI (All courses are Core for each Option)		
Option A: Accounting & Finance		
MBA7213	Financial Decision Analysis	3
MBA7214	Investment Management	3
MBA7215	Financial Reporting	3
Option B: Marketing Management Area		
MBA7218	Retail Strategy	3
MBA7217	International Marketing	3
MBA7220	Consumer Behavior	3
Option C: Behavioral Science Area		
MBA8117	Industrial Relations	3
MBA8118	Industrial Psychology	3
MBA8119	Wages & Salary Admin.	3
Option D: Small Business Management Area		
MBA7221	Small Business Management	3
MBA7222	Entrepreneurship Development	3
MBA7223	Finance for Small Business	3
Semester two		
MODULE VII		
MBA8102	Regional Coop & Opportunity	2
MBA8201	Management of Change	2
Electives (Any Two for all Options)		
Option A: Accounting & Finance		
MBA8105	Financial Markets	3
MBA8106	Mgt. of Financial Institutions	3

MBA8103	International Business Finance	3
MBA8107	International Accounting	3
Option B: Marketing Management Area		
MBA8109	Sales Force Management	3
MBA8110	Advertising Management	3
MBA8111	Quantitative Methods in Marketing	3
MBA8112	Marketing Research	3
MBA7219	Industrial Marketing	3
Option C:	Behavioral Science Area	
MBA7224	Career Management	3
MBA7225	Leadership & Interpersonal Dynamics	3

MBA7226	Human Behavior at work	3
MBA7227	Advanced Human Resource Mgt	3
Option D: Small Business Management Area		
MBA8113	Advanced Innovation	3
MBA8114	New Enterprise Mgt	3
MBA8115	Marketing in Small Business	3
MBA8116	Production in Small Business	3
MODULE VIII		
MBA8203	Project	5
	Total Credit Units	68

MASTER OF SCIENCE IN PROCUREMENT AND SUPPLY CHAIN MGT

Objectives

This programme is intended to: increase the number of trained people in the area of business procurement and contract management. Avail an opportunity to aspiring managers to acquire the clear understanding of supply chains and their implications in the business world.

Programme Structure

The programme is proposed to have duration of four (4) semesters each of seventeen (17) weeks.

Year I: Semester I: (All Courses are core)		CU
MPS 7101	Financial Accounting	2
MPS 7102	Procurement Legal Framework	3
MPS 7103	Human Resource Management	2
MPS 7104	General Management	2
MSP 7105	Procurement Software Applications	5
MPS 7106	Supply Chain Management	2
	Total Credit Units	16
Semester II		
MPS 7207	Financial Management	3
MPS 7208	Project Supply and Contract Management	2
MPS 7209	Procurement and Supply Marketing Management	2
MPS 7210	Storage, Logistics and Distribution Management	2
MPS 7211	Operations Management	2

MPS 7212	Procurement Ethics	2
MPS 7213	Supply Chain Process Re-design	2
	Total Credit Units	16
Year II: Semester I		
MPS 8101	Strategic Procurement Management	2
MPS 8102	Public Sector Procurement	2
MPS 8103	Procurement Statistics and Forecasting	2
MPS 8104	Business Com. Skills and Negotiations	2
MPS 8105	Research Methodology	2
Electives (Choose Any Two)		
MPS 8106	Electronic Procurement Mgt	3
MPS 8107	Tendering and Pricing	3
MPS 8108	Logistics and Supply Chain Concept	3
MPS 8109	International Procurement and Supply Markets	3
	Credit Unit	16
Year II: Semester II		
MPS 8210	Project	3
MPS 8211	Research Dissertation	3
	Total Credit Units	40